## Our technology is so much more than just a calendar.

# IT'S A GAME CHANGER.







# THE ILLINOIS EPA AND RECYCLE COACH ARE PROUD TO LAUNCH DIGITAL TECHNOLOGY FOR WASTE AND RECYCLING STATE-WIDE

This extended partnership gives every community, town, municipality and county access to robust digital tools to help with schedule reminders, material search tools, and hyper-local education to empower residents to find information fast and efficiently.



#### Illinois EPA partners with Recycle Coach to increase recycling

Digital technology including a smartphone app is aimed at community education.







Reimar | stock.adobe.com

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Recycle Coach, a Toronto-based provider of waste management and circular economy solutions, has teamed up with the Illinois Environmental Protection Agency (EPA) to provide residents access to digital technology aimed at increasing and improving recycling across the state.

The Illinois EPA says it is committed to helping all Illinois residents understand how to properly recycle or dispose of household materials. This initiative will include a statewide study, a tool kit, an interactive map and a smartphone app to identify recyclables and what to do with nonrecyclables. The tool kit, map and



Commorcial Incurance





# Have we done this before?



## **NEW JERSEY STATE DEAL**

Ongoing partnership since 2017

Available in all 564 cities across 21 counties

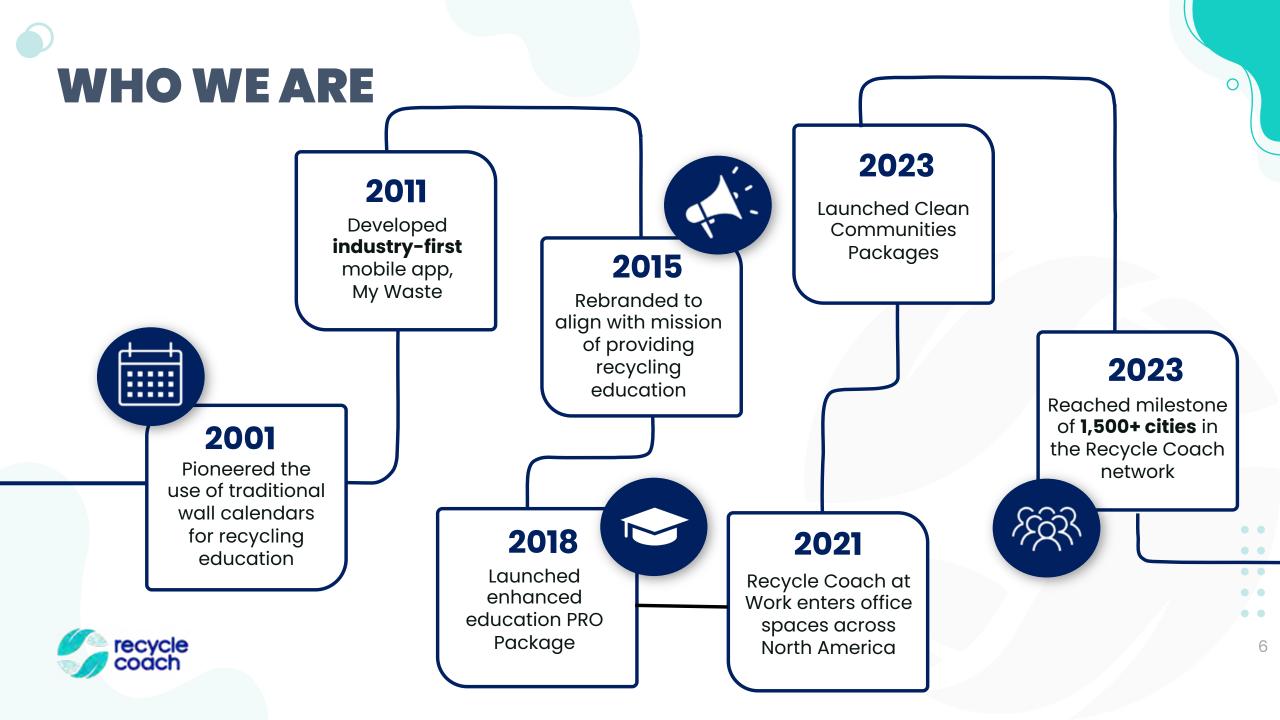
Clear and accessible recycling info for every resident

2.3MM residents used RC in the last 12 months Clean
Communities
statewide
education



85% communities on-boarded





## **Team Illinois**



Nathan Goldin Implementation Chicago



Lauren Webb Manager, Operations Toronto



Carly Lester
Team Lead – Success
Toronto



Actively Recruiting Customer Success Based in IL



## Implementation Update

- > 10 Counties in Review close to launch
- 2 Counties in Prep to Review
- > 2 Munis in Review close to launch
- > 14 Munis in Prep to Review
- > 44 Munis completing the On Boarding Wizard
- > 14 Munis getting ready to start OBW



8,000,000+

Population soon to have access to Recycle Coach

#### **ONBOARDING WIZARD**

# GAMIFIED APPROACH SIMPLIFIES LARGE-SCALE ROLLOUTS

**80%** 

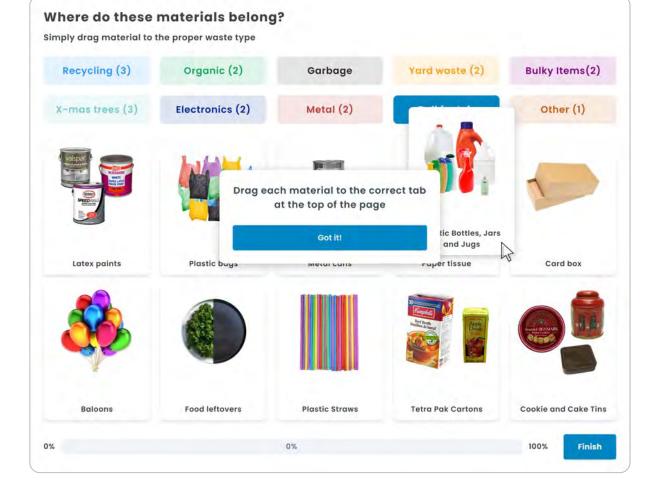
Less time municipalities spend on initial set-up activities

90%1

Improved database accuracy

**60%↓** 

Reduced implementation timelines





# So, What is Recycle Coach?







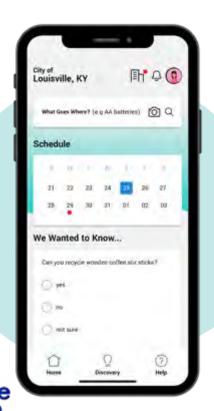
## **OUR SOLUTION**



Most people are not aware of the contamination issue, and how they are contributing to it



Better education is desperately needed. It begins with establishing a line of communication.

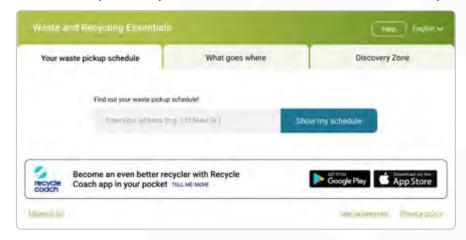


#### **Mobile app**

Residents download it because it makes their household operations simpler

#### Web app (widget)

Leverages municipality's website traffic to increase resident participation and eliminate user acquisition costs



## **ESSENTIALS PACKAGE**



Communication

**Education** 



#### COMMUNICATION

Personalized
Collection
Schedule

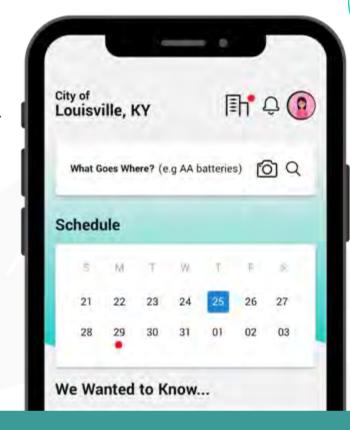
Notifications & Enhanced Collection Reminders

Outbound Communication

**What Goes Where** 

(WGW) Search tool with Image Recognition **Report A Problem Tool** 

Inbound Communication



#### Special Add-on Available for a Fee

- ✓ Multiple Languages
- ✓ Send reminders and notifications via SMS text messages



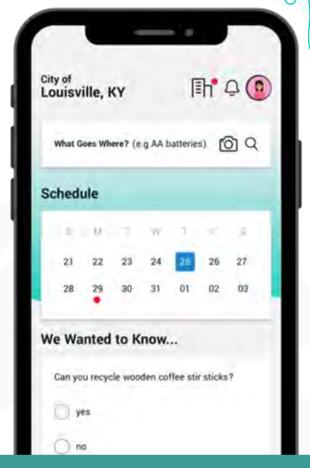
#### **EDUCATION**

Weekly 'We Wanted to Know' (WWTK) Quiz Question & Blog Articles Kids Activity Packets

Onboarding
Survey
& Annual National
Survey

Recycling
Fundamentals &
Misunderstood
Materials

Marketing Support





- ✓ Recycle RIGHT game
- ✓ Bulky Waste Tool
- ✓ Educational Campaigns



**Includes ALL Communication tools!** 

## **ABOUT CASy**

Are plastic pop bottles recyclable?

CASy is a proprietary algorithm that allocates Recycle Coach generated educational content to each User, based on their local rules.



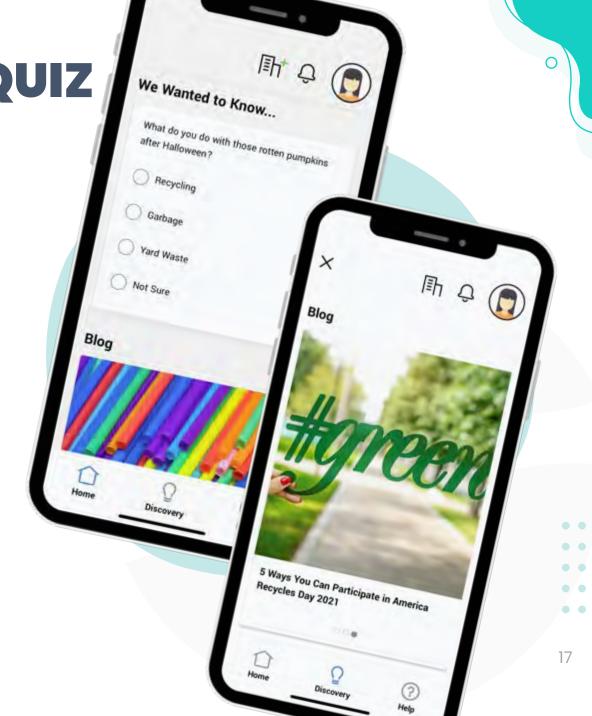


'WE WANTED TO KNOW' QUIZ and BLOG ARTICLES

Weekly quizzes or polls pulled from our **Content Allocation System** (CASy) to test your residents' recycling knowledge based on your Municipality's program.

Monthly Blog posts are available for residents that want to further their sustainability knowledge. (CASy driven to ensure each blog is customized)

Full analytics on how your residents interact available for review through your Client Portal.

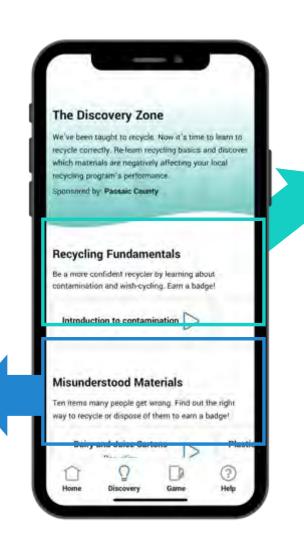


# RECYCLING FUNDAMENTALS & MISUNDERSTOOD MATERIALS



Residents can earn badges by learning about your **ten** top contributors to contamination, and more.





Understanding the basics is critical to recycling program performance. This 5-part video series explains contamination, and how to reduce it. Residents are rewarded with a badge for becoming proficient!





# How do we promote it?



### **MARKETING SUPPORT**

Recycle Coach provides an **Always-On** strategy. We provide you with direct Marketing Support (in your Client Portal) to ensure you have the tools to engage with your community.

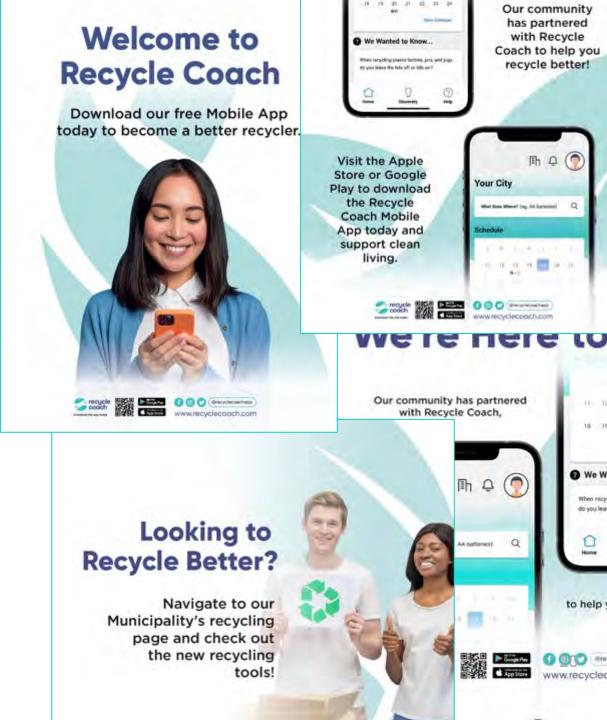
- Posters
- Social Media Assets
- Templated Press Release
- Web Banners
- Blog Posts

...and more

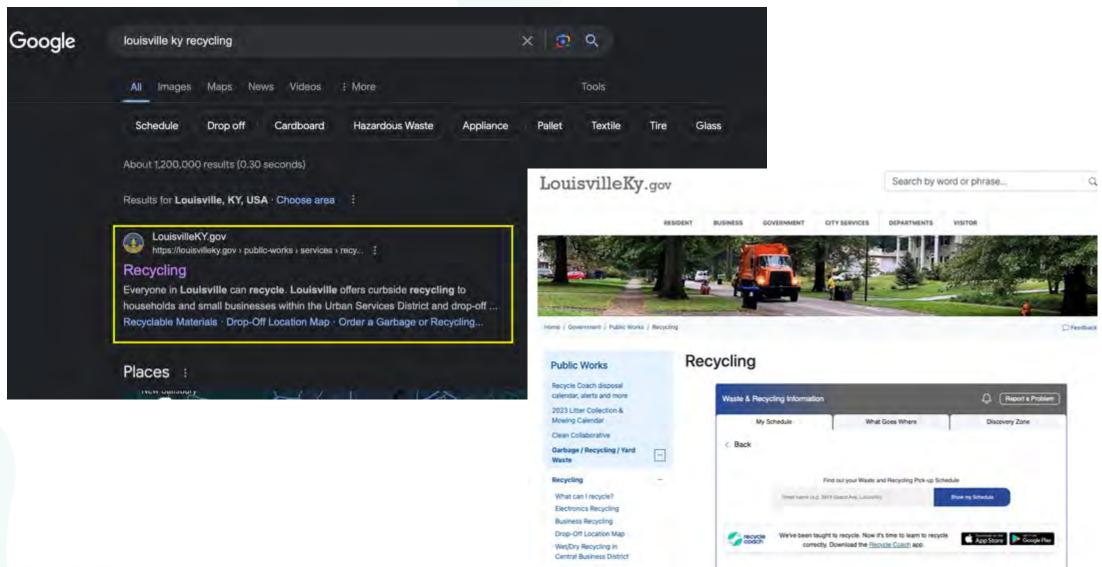












**Garbage Collection** 

Order a Garbage or

Milleral List



User Agreement Project Follow

0 0











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## **OUR COMMITMENT TO YOU:**



# Always working to make things better.

Like developing new features or portal upgrades.



On your side.

Our virtual door is always open.



We'll lead the way.

From industry trends to safety updates.



## Collaborative & communicative

We'll do whatever we can to help provide solutions.



#### We'll do good.

We know better recycling habits matter.



## YOUR COMMITMENT TO US:



# Ask questions and use insights.

You'll stay curious and seek out data to direct outreach and customization.



#### Advocate.

You're invested in the impact we can make as partners.



## Get the word out.

The more you put in, the more your residents get out of Recycle Coach.



#### Loop us in.

Reach out when you need help.



#### **Transparent**

Act in the best interest of our partnership.





# I'm ready, let's do this!





# successgroup@recyclecoach.com

